

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic:(800) 978-2737
 International: +1.800.978.2737

Q-819715-46086RP

Issued: 03/05/2026

Quote Expiration: 03/31/2026

Estimated Contract Start Date: 04/15/2026

Account Number: 310180

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Mono County Probation Dept. - CA 57 Bryant St Bridgeport, CA 93517-7778 USA	Mono County Probation Dept. - CA PO Box 596 Bridgeport CA 93517-0596 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ryley Pladson Phone: Email: rpladson@axon.com Fax:	Orlando Mejia Phone: (760) 932-5570 Email: omejia@mono.ca.gov Fax: (760) 932-5571

Quote Summary

Program Length	47 Months
TOTAL COST	\$11,964.32
ESTIMATED TOTAL W/ TAX	\$11,964.32

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

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Payment Summary

Date	Subtotal	Tax	Total
Mar 2026	\$2,991.08	\$0.00	\$2,991.08
Feb 2027	\$2,991.08	\$0.00	\$2,991.08
Feb 2028	\$2,991.08	\$0.00	\$2,991.08
Feb 2029	\$2,991.08	\$0.00	\$2,991.08
Total	\$11,964.32	\$0.00	\$11,964.32

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Quote Unbundled Price: \$11,964.32
 Quote List Price: \$11,964.32
 Quote Subtotal: \$11,964.32

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
102011	AXON AI ASSISTANT	8	47		\$31.82	\$31.82	\$11,964.32	\$0.00	\$11,964.32
Total							\$11,964.32	\$0.00	\$11,964.32

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	102011	AXON AI ASSISTANT	8	04/15/2026	03/14/2030

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Shipping Locations

Location Number	Street	City	State	Zip	Country
1	57 Bryant St	Bridgeport	CA	93517-7778	USA

Payment Details

Mar 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	102011	AXON AI ASSISTANT	8	\$2,991.08	\$0.00	\$2,991.08
Total				\$2,991.08	\$0.00	\$2,991.08

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	102011	AXON AI ASSISTANT	8	\$2,991.08	\$0.00	\$2,991.08
Total				\$2,991.08	\$0.00	\$2,991.08

Feb 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	102011	AXON AI ASSISTANT	8	\$2,991.08	\$0.00	\$2,991.08
Total				\$2,991.08	\$0.00	\$2,991.08

Feb 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	102011	AXON AI ASSISTANT	8	\$2,991.08	\$0.00	\$2,991.08
Total				\$2,991.08	\$0.00	\$2,991.08

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This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

