## **County of Mono**



# **Performance Evaluation System**

# Job Performance Expectations and Standards

#### **PERFORMANCE EXPECTATION/STANDARDS:** Customer Service

Definition: Demonstrates professionalism toward fellow employees and customers. One's actions, attitude, and appearance bring credit to the department and County. Exercises tact and politeness when conveying one's opinion, mood or mental state about a specific subject or person, as it is in direct relationship to the job that is to be accomplished.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Frequently argumentative and uncooperative on the job.	Sometimes displays a negative attitude.	Performs job tasks in a positive, proactive manner.	Includes the customer in all stages of job requirements.	Works proactively with others to find solutions.
Reactive rather than proactive.	Treats others in an inconsistent manner.	Is friendly, helpful and courteous to all customers.	Readily informs customers of any inconvenience, length of time needed for completion of a task, and asks if there are any other problems.	Enthusiastically encourages others to succeed on the job.
Negative in many aspects of the job with supervisors, peers and customers.	Occasionally appears indifferent to others' problems and finding solutions.	Is receptive to the ideas of others.	Helps customer prevent recurrence of a problem.	Takes on new job task and develops new procedures.
Displays an "I'm always right" attitude.	Usually receptive to others' ideas.	Solves problems on the job rather than complaining or blaming.	Finds good things to say about job, organization and customers.	Readily assumes responsibility in situations that are positive or negative.
Does not seek additional assignments when job tasks are complete.		Praises and values the work of others.	Does what is asked, plus extra.	Always displays a positive attitude in all aspects of daily job activities.
		Meets County and department customer services standards	Exceeds County and department customer services standards	
			Looks for ways to do a better job.	

## PERFORMANCE EXPECTATION/STANDARDS: Judgment

Definition:

n: Demonstrates sound decisions and the ability to complete one's work when obstacles are encountered. Develops alternative solutions after analyzing facts and makes acceptable recommendations.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Reluctant to correct problems that employee can handle.	Sometimes identifies and solves problems.	Identifies and generates creative, effective, and efficient solutions.	Tries new ideas or procedures which are safe.	Develops creative and innovate solutions to problems.
When solving a problem, inadvertently creates others.	Lacks good analytical skills.	Encourages and implements change in a positive, proactive manner.	Foresees potential problems and takes preventive action.	Develops the means to institutionalize corrections.
	Does not practice problem-solving methods.	Focuses on process improvement.	Independently resolves problems and implements permanent changes.	Develops and implements process improvements.
Forgets or fails to report problems.	Seldom discusses problems with peers to find solutions if the	Is a resource rather than an obstacle.		
Often makes quick,	employee cannot do the job.	Analyzes facts and makes sound evaluations.		
inappropriate decisions that result in problems that must be	Seldom thinks things through before acting.	Develops alternative solutions.		
fixed or additional work for co-workers.		Provides acceptable recommendations.		

## **PERFORMANCE EXPECTATION/STANDARDS:** Adaptability (and Teamwork)

Definition:

Demonstrates the ability to work together toward completion of a common goal and achieving it in the highest standard without personal prominence or recognition.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Does not participate.	Seldom shares information with customers.	Shares knowledge and ideas with co- workers. Makes a good use of resources.	Consistently shares experience and knowledge with team members.	Improves the overall team process and promotes harmony within the organization.
Resists change.	Seldom listens and shares ideas.	Draws out and supports ideas of others.	Accepts and gives suggestions for constant improvement of the overall process.	Always encourages others to work together.
Helps only if required to do so.	Schedules work with others randomly.	Makes a conscious effort to organize and encourage the team to reach common goals.	Actively seeks solutions to problems that will benefit co- workers and enhance team cooperation.	Helps the team to set and achieve clear goals.
Shares little information.	Rarely supports ideas of others.	Is willing to confront team problems and give constructive feed- back on each task and process.		Uses knowledge and ability for team to perform at a higher level.
Criticizes co-workers.	Lacks initiative to help co-workers make the overall process better.	Builds 'trust' relationships and supports dept. goals. Accepts responsibility		Always makes an effort to develop ways to improve work flow.
		Performs under stress and change Supports dept. goals and objectives		

## **PERFORMANCE EXPECTATIONS/STANDARDS:** Quality of Work

Definition:

Demonstrates a degree of excellence in the performance of one's duties.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Does not complete assigned work in a timely manner.	Sometimes does work correctly the first time and in a timely manner.	Provides service that meets/exceeds expectations for excellence.	Consistently completes work with a minimum of callbacks.	Always completes work with minimum callbacks.
Requires constant supervision and direction in all aspects of the job.	Lacks pride in work or fails to give assignment the best of ability.	Completes work in the most effective, efficient way possible, using resources wisely.	Sensitive to customer concerns and focuses on their needs.	Incorporates all customer needs into design/work plan.
Work is incomplete and requires a callback.	Plans work ineffectively.	Supports co-workers. Accuracy and thoroughness in work completed	Anticipates the needs of customers.	"Delights" the customer.
Customer is dissatisfied.	Usually ensures the customer is satisfied and seeks customer feedback.	Measures results. Provides neat and acceptable work products.	Consistently works to improve quality of services, procedures and processes.	Works with customer for quick response and satisfaction.
Does not follow procedures.				
Wastes materials.				

## PERFORMANCE EXPECTATION/STANDARDS: Attendance & Observation of Work Hours

Definition:

on: Demonstrates responsibility or liability for one's actions; performs with the appropriate level of supervision; accepts responsibility and supervision; and applies themselves to their responsibilities.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Often late to work and/or meetings.	Sometimes late or absent from work or meetings.	Is dependable in terms of attendance and availability. Works as scheduled and is prompt and punctual.	Arrives early to prepare for work, or prepares for the next day's work before leaving.	Willing to spend whatever time is necessary to complete projects on schedule.
Unprepared for work.		Makes good use of time and uses time properly.	Consistently participates actively in meetings; provides suggestions and volunteers.	Always within reach and ready to help.
Above-average use of sick time without documentation.	Has difficulty in prioritizing effectively and asking questions when in doubt.	Initiates necessary actions to meet deadlines.	Requests additional work and responsibility.	Has an enthusiastic "the buck stops here" attitude and accountability.
Frequently not available or cannot be located.	Does not always meet work deadlines.	Takes responsibility for own actions. Notifies dept. prior to absences.	Goes beyond doing the assigned task.	Willing to take charge; provides solutions and resolves difficult problems.
Habitually needs to use emergency sick/vacation time.		Schedules vacations and/or personal time off well in advance. Abides by County leave policies and avoids patterns of obvious absences.	Suggests new ways to do work to save time/money and keep problems from recurring.	Helps out in other areas when needed.

## **PERFORMANCE EXPECTATION/STANDARDS:** Safety Practices

Definition:

Demonstrates the ability to avoid undue risk and recognize or eliminate a hazardous situation, which may cause injury or loss to any person.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Fails to check instructions before starting a job.	Lacks good knowledge of safety standards and safe work practices.	Knows/complies with job-related safety standards and encourages others to do the same.	Assists others to work safety.	Anticipates and incorporates safety changes into work.
Disregards safety suggestions of others and safety guidelines.	Occasionally does not check instructions thoroughly before starting job.	Attends and participates in safety meetings and training; uses proper tools for the job.	Alerts/informs appropriate personnel of unsafe conditions.	Always keeps job safe for follow-up personnel.
Does not use available safety equipment.	Sometimes uses safety equipment improperly.	Is attentive to issues in surrounding areas. Practices safe driving habits Appropriate use, maintenance and operation of tools and equipment.	Gets others to follow safety standards.	Improves upon existing safety practices and standards.
Shows little concern for the safety of others.	Inconsistent in observing safety violations and hazards.	Promptly reports safety violations and hazards. Does not endanger self and others.		

## **PERFORMANCE EXPECTATIONS/STANDARDS:** Communication

Definition:

Demonstrates the ability to exchange or convey ideas effectively, whether through speech or the written word, in carrying out one's responsibilities.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Spreads non- productive, negative information/gossip rather than engaging in constructive, healthy conversation.	Sometimes unclear in communication with customers and team members.	Expresses thoughts, directions and ideas in a clear organized manner. Expresses written thoughts logically and professionally	Consistently achieves clear communication with customers and provides explanations on proposed solutions.	Always obtains customer feedback on job satisfaction.
Does not confront situations, but tells others what they want to hear.	Normally works to create understanding of situations.	Uses language appropriate for customers.	Expresses thoughts/ ideas skillfully and concisely.	Paperwork conveys complex information in a concise, appropriate manner.
Does not share nor accurately/completely convey needed information.	Seldom provides feedback on work status to supervisor or other customers.	Is positive and constructive when communicating.	Consistently prepares timely, error-free memos/reports without supervision.	Prepares excellent, original, innovative, timely reports and memos without direction.
Prepares poor, unclear, disorganized memos/reports.	Has difficulty expressing thoughts and ideas clearly and positively.	Actively listens to all customers.	Always gains customer support through good communication.	Always responds in writing to a written inquiry.
Shows little/no desire to listen to others.	Does not always return calls/messages promptly.	Promotes communication throughout the organization.	Seen as active supporter of good communication.	Actively promotes quality communication with all customers.
Will not participate in opening lines the communication.		Applies themselves to their responsibilities.		

## PERFORMANCE EXPECTATIONS/STANDARDS: Job Knowledge, Understanding and Skills

Definition:

Demonstrates a clear understanding of one's work and its integral relationship to other employees and departments in the achievement of an objective.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Lacks knowledge to complete the work assignments correctly.	Inconsistently plans, schedules and completes work assignments with occasional instruction and supervision.	Possesses knowledge and skill to perform job competently.	Consistently suggests new ideas for the job.	Always initiates and completes work ahead of schedule with no instruction or supervision.
Requires repeated instruction and/or supervision to plan, schedule and complete work.	Has limited knowledge of department standard operating procedures and/or industry/ professional standards.	Through self- development and training, keeps current in field/vocation and applies new ideas and technology to job.	Continually improves knowledge through education and training and applies such to work.	Work always exceeds industry/professional standards.
Lacks knowledge of and/or does not comply with standard operating procedures of division or industry/professional standards.	Lacks motivation to learn new procedures and methods, or apply training to job for improvement.	Shares knowledge with co-workers. Demonstrates knowledge of work practices, methods, procedures and techniques.	Often implements ways to improve performance	Always implements ways to improve performance.
		Knowledge of work standards, rules and requirements.	Often seeks to improve knowledge/ performance through training and education.	Always seeks to improve knowledge/ performance through training and education.
			Often shares knowledge with and teaches others to improve performance.	Always shares knowledge with and teaches others to improve performance.

## **PERFORMANCE EXPECTATION/STANDARDS:** Acceptance of Responsibility

Definition:

n: Demonstrates responsibility or liability for one's actions; performs with the appropriate level of supervision; accepts responsibility and supervision; and applies themselves to their responsibilities.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Unprepared for work.	Needs assistance in performing routine tasks.	Readily assumes responsibility for completing work assignments.	Consistently participates actively in meetings; provides suggestions and volunteers.	Always within reach and ready to help.
Frequently not available or cannot be located.	Has difficulty in prioritizing effectively and asking questions when in doubt.	Initiates necessary actions to meet deadlines.	Requests additional work and responsibility.	Has an enthusiastic "the buck stops here" attitude and accountability.
Often does not meet work deadlines.	Sometimes does not meet work deadlines.	Takes responsibility for own actions.	Goes beyond doing the assigned task.	Willing to take charge; provides solutions and resolves difficult problems.
Uncooperative/non- participative in meetings.			Suggests new ways to do work to save time/money and keep problems from recurring.	Helps out in other areas when needed.
Unable to work without supervision				

### **PERFORMANCE EXPECTATION/STANDARDS: Initiative**

Definition:

Demonstrates initiative to complete one's work. When problems are encountered, takes the necessary action to complete job tasks and to recognize a more cost-effective method of performing one's duties.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Reluctant to do a job unless closely supervised.	Has to be told often to do basic job functions.	Willingness to be a "self-starter"	Often tries new ideas.	Always seeks to improve processes.
Unwilling to correct problems that employee can handle.	Sometimes identifies and solves problems.	Identifies and generates creative, effective, and efficient solutions.	Tries new procedures that are safe.	Develops creative and innovate solutions to problems.
Ignores obvious problems because "it's not my job."	Does not practice problem-solving methods.	Encourages and implements change in a positive, proactive manner.	Steps in and assists co-workers without being asked.	Develops and implements process improvements.
Does not participate in process improvement activities.	Sometimes suggests methods to improve work procedures or production	Focuses on process improvement.	Independently resolves problems and implements permanent changes.	Encourages others to take initiative to improve processes
Forgets or fails to report problems.	Seldom discusses problems with peers to find solutions if the employee cannot do the job.	Demonstrates problem solving ability and resourcefulness	Takes the initiative to improve a process or procedure.	

## **PERFORMANCE EXPECTATIONS/STANDARDS:** Other -- Empowerment

Definition:

Demonstrates the ability to recognize and take responsible action by utilizing available resources essential to completing one's work.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Lacks initiative to make decisions.	Does not always consult City and department policies when taking actions to satisfy customers.	Assumes authority and takes necessary action, within reasonable parameters.	Coordinates decisions with team and supervisor involving matters outside normal job parameters.	Actively shares experience and knowledge with all members of the team and encourages innovation.
Requires excessive supervision to accomplish tasks.	Seldom assists, suggests and aids customers in solving problems.	Has developed the ability to self-manage.	Knows when to step outside parameters to solve problems.	Always searching for methods of improving job performance.
Irresponsibly oversteps present guidelines.	Occasionally implements changes to meet customer=s needs.	Challenges the status quo with new ideas and approaches.	Seeks to find what all customers need, want and expect, and initiates problem solving actions.	Explores the limits of job performance.
Makes little effort to solve everyday problems.	Has difficulty in self- management.	Influences people to act.	Seeks new challenges.	Challenges the status quo positively, creatively and responsibly.
Does only what is told to do.	Shies away from challenges.			

## PERFORMANCE EXPECTATIONS/STANDARDS: Other -- Leadership

Definition:

Demonstrates the ability to guide, train, or direct others in successfully completing their work or in achieving a common goal.

1 Far Below Standards	2 Below Standards	3 Meets Standards	4 Exceeds Standards	5 Outstanding Performance
Erratic attendance.	Attempts to cooperate and set example for teamwork and initiative.	Serves as a role model for others in areas of teamwork and initiative.	Actively encourages and coaches others to be punctual and dependable.	Plans for accomplishment (with and/or through others).
Negative attitude toward supervisors or team.	Exhibits inconsistent attitude in support of team effort.	Inspires and coaches others to achieve higher levels of performance.	Seeks ways to improve self and team performance capabilities.	Demonstrates contagious high performance.
Discourages others from seeking to perform to their potential.	Provides minimal support/help to others.	Gives and expects respect.	Trains others in new responsibilities.	Always brings enthusiasm to the work place.
Shows little initiative.	Tries to build trust and respect among team members.	Supports organization objectives.	Self-starter who sees what needs to be done and gets it done.	Actively supports/ contributes ideas to further the team effort.
Cooperates with others reluctantly and only after being coerced.				Always seeks improvement of end product for self/team.
				Understands team mission.
				Is committed to excellence by example.
				Is a leader in seeking improvements to the total work environment.