

VEHICLE BID EVALUATION

Two 2012 Ford F-150 XLT 4x4

November 21, 2011

DEALER	VEHICLES	TAXES	DELIVERY & OTHER	DELIVERED COST *	EXCEPTIONS / COMMENTS
1 Albany Ford - Albany , CA	\$ 53,801.06	\$ 3,900.58	\$ 17.50	\$ 57,719.14	<i>3.73 rear differential is unavailable, regular mirrors only, no extra floor mats, 60- 90 day delivery</i>
2 **Eastern Sierra Motors - Bishop, CA	\$ 54,291.06	\$ 3,936.10	\$ 17.50	\$ 58,244.66	<i>Tax and total off by .01, tires,</i>
3 Napa Ford, Napa, CA	\$ 53,574.00	\$ 3,884.12	\$ 1,730.00	\$ 59,188.12	<i>Tax and total are off by \$7.98, tires,</i>
4 Raceway Ford - Riverside, CA	\$ 54,854.00	\$ 3,976.92	\$ 517.50	\$ 59,348.42	<i>Tires, 90 day delivery</i>
5 Razzari Ford, Merced, CA	\$ 55,200.00	\$ 4,002.00	\$ 617.50	\$ 59,819.50	<i>Halogen lights, 120 day delivery</i>
6 Ron Dupratt - Dixon, CA	\$ 57,958.02	\$ 4,201.96	\$ 745.50	\$ 62,905.48	<i>Halogen lights, 90 day delivery, shop manuals on line only</i>
7 North County Ford, Vista, CA	\$ 58,398.00	\$ 4,233.86	\$ 317.50	\$ 62,949.36	<i>Tires, mirrors, 50 state emissions, tires, 180 day delivery</i>
8 Fallon Auto Mall - Fallon, NV	\$ 60,392.00	\$ 4,378.42	\$ 16.50	\$ 64,786.92	<i>3.55 not 3.73 ratio</i>
9 Westside Ford - Firebaugh, CA	\$ 60,253.06	\$ 4,368.35	\$ 417.50	\$ 65,038.91	<i>Tax and total are off by \$10.00,</i>

* Note: total purchase price, including vehicle costs, fees, taxes, and delivery.

** Eastern Sierra Motors is awarded the winning bid due to Local Vendor Preference Clause (see page five of bid form)