

## VEHICLE BID EVALUATION

One 2012 Ford Escape XLT 4x4

November 22, 2011

DEALER	VEHICLES	TAXES	DELIVERY & OTHER	DELIVERED COST *	EXCEPTIONS / COMMENTS
1 Westside Ford - Firebaugh, CA	\$ 21,962.41	\$ 1,592.27	\$ 208.75	\$ 23,763.43	<b>WITHDREW BID</b>
2 Ron Dupratt Ford - Dixon, CA	\$ 22,868.41	\$ 1,657.96	\$ 372.75	\$ 24,899.12	<i>90 day delivery, halogen lights not available, heated mirrors not available</i>
3 Tuttle Click Ford-Linclon, Irvine, CA	\$ 23,225.00	\$ 1,683.81	\$ 63.75	\$ 24,972.56	<i>No heated mirrors, 120 day delivery</i>
4 Albany Ford - Albany , CA	\$ 23,306.00	\$ 1,689.69	\$ 8.75	\$ 25,004.44	<i>60-90 day delivery</i>
5 **Eastern Sierra - Bishop, CA	\$ 23,622.41	\$ 1,712.62	\$ 8.75	\$ 25,343.78	<i>Tax is off by .01, total is off by .01</i>
6 North County Ford, Vista, CA	\$ 23,699.00	\$ 1,718.18	\$ 158.75	\$ 25,575.93	<i>180 day delivery</i>
7 Razzari Ford - Merced, CA	\$ 23,700.00	\$ 1,718.25	\$ 308.75	\$ 25,727.00	<i>No halogen lights, 120 day delivery</i>
8 Napa Ford - Napa, CA	\$ 23,320.64	\$ 1,690.75	\$ 741.75	\$ 25,753.14	<i>Tax is off, Total is off, no heated mirrors</i>
9 Fallon Auto Mall - Fallon, NV	\$ 24,923.00	\$ 1,806.92	\$ 8.25	\$ 26,738.17	<i>No exceptions</i>

\* Note: total purchase price, including vehicle costs, fees, taxes, and delivery.

\*\*Eastern Sierra Motors is winning bidder due to the Local Vendor Preference Clause (see page five of bid form) and the withdrawal of Westside Ford's and Albany Ford's recalculated bid.